

## MISSION AND VISION

*As the premier association, leader and voice of North Dakota's nonprofits, the North Dakota Association of Nonprofit Organizations (NDANO) will strengthen communities and enhance quality of life through engaging and ensuring a strong charitable sector.*

## ACCOMPLISHMENTS

### PROFESSIONAL DEVELOPMENT, TRAINING AND EDUCATION

*In 2010, NDANO:*

- Hosted the annual conference in Bismarck, which focused on "New Directions for a Changing Landscape," and presented its annual Walt Odegaard Leadership Award to Debra Johnson and Joseph Satrom and its Innovation Award to Family HealthCare Center.
- Partnered with Impact Foundation to coordinate and market a series of five Impact Institute capacity building seminars in Bismarck and Fargo.
- Marketed more than 80 training opportunities offered by partners (primarily with free or discounted registration fees for members), such as Association of Fundraising Professionals North Dakota Northern Plains Chapter quarterly workshops and audioconferences, Impact Institute seminars, and webinars from the National Council of Nonprofits and its state association network, ReadyTalk, Idealware, NonprofitVOTE, Mission Research and Firespring.

### COMMUNICATION, INFORMATION AND RESEARCH

*In 2010, NDANO:*

- Released a report entitled *Vibrant. Diverse. Essential. The North Dakota Nonprofit Sector* to policymakers, media and fellow nonprofits to highlight the significant role of the nonprofit sector in the lives of North Dakota citizens and communities.
- Presented sessions on nonprofit board service and the impact of the state nonprofit sector at the Great Plains Young Professionals Summit in Bismarck.
- Published the monthly *Nonprofit Network* newsletter with informative articles and regular features, such as Online Resources, Training Opportunities, Meet a Member and Partner Profile.
- Provided information via e-alerts on timely nonprofit issues, such as IRS filing deadlines.
- Provided technical assistance and referrals to members and potential members.

### PUBLIC POLICY AND ADVOCACY

*In 2010, NDANO:*

- Led the effort to draft bill language and secure sponsors for two pieces of state legislation for the 2011 session: expansion of the charitable giving state tax credit for endowment gifts by financial institutions and individuals, and an interim study on charitable nonprofit sales tax exemptions.
- Completed the first-ever North Dakota nonprofit advocacy toolkit and distributed one free copy to each member.
- Offered advocacy/lobbying trainings in Minot and Bismarck.
- Connected North Dakota nonprofits to national policy issues through membership on the public policy forum of the National Council of Nonprofits (National Council) and distribution of its monthly *Federal Policy News*.
- Advocated for the Nonprofit Sector and Community Solutions Act at the federal level and participated in the National Council's efforts to raise awareness of government-nonprofit contracting challenges.
- Represented North Dakota nonprofits at the National Council's Lobby Day in Washington, D.C.

## COST-SAVING PROGRAMS

In 2010, NDANO:

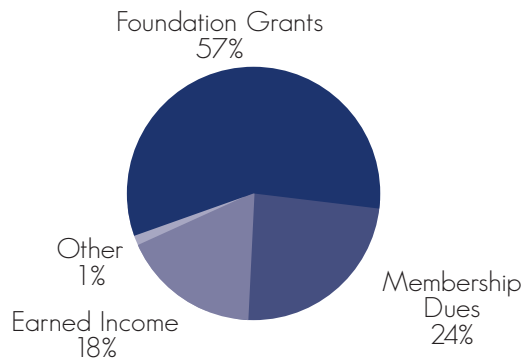
- Added new cost-saving benefits for members: retirement plans through Mutual of America and background checks through Coeus Global.
- Continued existing discount programs for members: directors and officers liability insurance through Monitor Liability Managers Inc. and the Bain Agency, unemployment savings program through First Nonprofit, audio and web conferencing through ReadyTalk, GiftWorks™ fundraising software through Mission Research, financial services through Bremer Bank, dental and vision insurance and long-term care plans through Noridian Insurance Services Inc., computer hardware through Midwestern Higher Education Compact and training through Idealware.

## MEMBERSHIP AND FINANCES

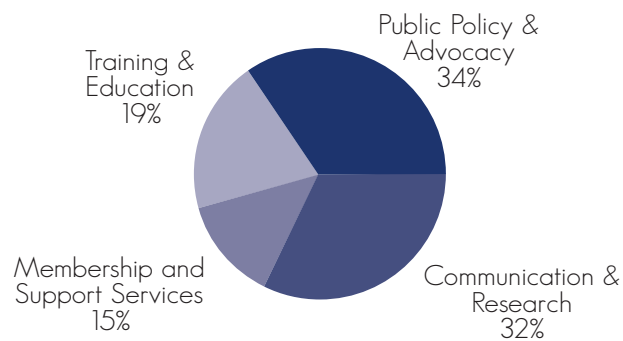
In 2010, NDANO:

- Secured 145 nonprofit members and increased associate memberships to 20 members.
- Maintained a positive cash reserve and ended the fiscal year with revenue of \$121,789 and expenses of \$117,108.
- Secured funds for programs and projects through membership dues, earned income and grants.
- Received support from the Bush Foundation, Impact Foundation, North Dakota Community Foundation, Business Research Group, Mutual of America, USDA Rural Development, Widmer Roel PC, Mission Research, Bain Agency, BNC National Bank, Bremer Bank, DFC Consultants Ltd., Eide Bailly LLP and First Nonprofit Companies.

### REVENUE



### EXPENSES



## BOARD OF DIRECTORS

Mitch Monson, President, Northwest Venture Communities Inc., Minot

Gayla Sherman, MSW, Vice President, Charles Hall Youth Services, Bismarck

Pat Berger, Secretary, United Way of Grand Forks/East Grand Forks

Cordell Dick, CPA, CFRE, Treasurer, Theodore Roosevelt Medora Foundation, Bismarck

Dawn Berg, Max

David "Doc" Brien, St. Ann's Development Office, Belcourt

Edie Dahlen, Community Violence Intervention Center, Grand Forks

Justin Forde, Forde Consulting LLC, West Fargo

Jill Gregoire, United Way of Dickinson

Dan Madler, Beyond Shelter Inc., Fargo

Martha Keeler Olsen, Fargo

Gerald Skogley, Prairie Learning Center Foundation, Bismarck

Karel Sovak, Bismarck

Shelly Weppler, St. Joseph's Community Health Foundation, Minot

James Yockim, Bethel Lutheran Foundation, Williston

Dana Schaar, Executive Director (ex officio, non-voting)

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