Data acquired from the document

**ACCOMPLISHMENTS**

**EDUCATE:** A variety of learning opportunities, sector news and best practice resources

- Held the annual Nonprofit Leadership Conference virtually over Zoom for the first time.
- Shared more than 100 learning opportunities offered by partners, including Idealware, Nonprofit VOTE, AFP ND Northern Plains, Montana Nonprofit Association, Bloomerang, National Council of Nonprofits and the Minnesota Council of Nonprofits.
- Hosted crisis engagement, financial leadership, management building, grantseeking, fundraising, engagement, advocacy, and board support webinars.
- Held working groups to provide input to the online Best Practices Resource Center and add new financial literacy resources and video content.
- Provided technical assistance and referrals to members and potential members.
- Published the monthly Nonprofit Network newsletter and distributed information via email and social media on timely nonprofit issues.

**ADVOCATE:** A voice for member organizations and the North Dakota nonprofit sector

- Advocated for COVID-19 relief packages at the federal level.
- Held a series of three advocacy trainings and created and distributed infographics to promote charitable giving.

**CONNECT:** A network of members throughout North Dakota and across the country

- Engaged 212 North Dakota nonprofits as member organizations and 28 businesses, government agencies and individuals as associate members.
- Presented the Walt Odegaard Leadership Award to Rose M. Stoller, the Partnership Building Award to Spectra Health, and the Emerging Leader Award to Becca Cruger.
- Posted member job openings on the website and shared via the newsletter as a free member benefit.
- Offered cost-saving/preferred partner programs for members.
- Connected North Dakota nonprofits to national issues through membership in the National Council of Nonprofits, the largest network of charitable nonprofits in the nation that serves to spot trends and share information critical to every nonprofits’ mission advancement.

**MISSION & HISTORY**

NDANO’s mission is to educate, advocate and connect to strengthen nonprofits.

NDANO was founded in 1997 by state nonprofit leaders who recognized the need to strengthen nonprofit organizations in North Dakota and their ability to serve the needs of individuals and communities.

NDANO is the statewide membership association for the North Dakota nonprofit sector. Our members work in all mission areas, from human services and the environment to education and the arts, and represent all sizes, from small volunteer-run nonprofits to multi-million-dollar organizations, in all corners of the state.
FINANCIAL OVERVIEW

- Maintained a positive cash reserve ($209,278) and ended the fiscal year with revenue of $130,827 and expenses of $103,008.
- Secured funds for programs and projects through membership dues, earned income and grants.
- Received major operational support from the Otto Bremer Trust and additional project support from the Bush Foundation and Consensus Council.

2020 Board of Directors

- **Kara Geiger**, CFRE, President, North Dakota Community Foundation, Bismarck
- **Myrna Hanson**, Vice President, Community of Care, Casselton
- **Cynthia Shabb**, Secretary, Global Friends Coalition, Grand Forks
- **Brent Ekstrom**, MBA, CED, EDFP, Treasurer, Lewis and Clark Development Group, Mandan
- **Sister Renee Branigan**, OSB, Sacred Heart Benedictine Foundation, Dickinson
- **Scott Burlingame**, Independence Inc., Minot
- **Dayna Del Val**, The Arts Partnership, Fargo
- **Tim Eissinger**, Anne Carlsen Center, Jamestown
- **Dan Madler**, Beyond Shelter Inc., Fargo
- **Deb Nelson**, DLN Consulting, Dickinson
- **Gayla Sherman**, Charles Hall Youth Services, Bismarck
- **Tim Chapman**, International Peace Garden, Bismarck

NDANO expresses its thanks to Dan Madler, Fargo, and Kurt Stoner, Williston, who completed their board service in 2020.

REVENUE

- **Contributions** 1%
- **Earned Income** 20%
- **Dues** 45%
- **Grants** 34%

EXPENSES

- **Professional Development** 23%
- **Resources** 27%
- **Advocacy** 22%
- **Membership & Support Services** 28%