

2015 ANNUAL REPORT



MISSION

As the premier association, leader and voice of North Dakota's nonprofits, NDANO will strengthen communities and enhance quality of life through engaging and ensuring a strong charitable sector.

ACCOMPLISHMENTS

Advocacy and Public Policy

In 2015, NDANO:

- Supported bills that would have expanded the state sales tax exemption to all charitable nonprofits, raised the limit on non-taxable ticket sales for charitable events in public venues, and provided a state income tax credit to non-itemizers who make donations to charitable nonprofits.
- Released a report entitled *North Dakota Nonprofits: Partners in Prosperity* to policymakers, media and fellow nonprofits to highlight the significant role of the nonprofit sector in the lives of North Dakota citizens and communities.
- Hosted its third Nonprofit Day at the Capitol.
- Provided weekly legislative updates on hundreds of bills that had the potential to impact North Dakota nonprofits.
- Connected North Dakota nonprofits to national policy issues through membership on the public policy forum of the National Council of Nonprofits and distribution of its bi-monthly *Nonprofit Advocacy Matters*.

Education and Training

In 2015, NDANO:

- Hosted the annual Nonprofit Leadership Conference in Fargo and presented its Walt Odegaard Leadership Award to Larry Robinson and its Partnership Building Award to FUSE North Dakota.
- Marketed more than 75 training opportunities offered by partners (primarily with free or discounted registration fees for members) including Firespring, Idealware, Nonprofits Assistance Fund, and Nonprofit VOTE.
- Hosted six nonprofit roundtables around the state to discuss issues facing the sector.

Resources and Research

In 2015, NDANO:

- Published the monthly *Nonprofit Network* newsletter with informative articles and regular features, such as Meet a Member and Partner Profile.
- Provided information via e-alerts on timely nonprofit issues.
- Provided technical assistance and referrals to members and potential members.

Cost-Saving Programs

In 2015, NDANO:

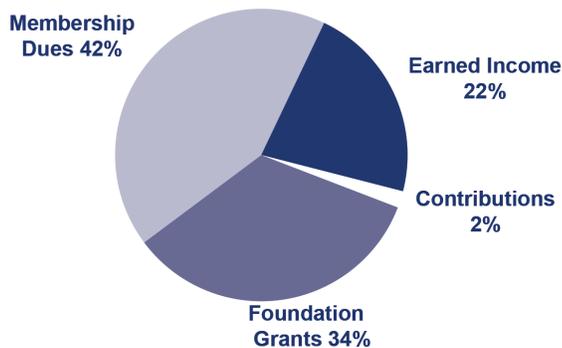
- Continued existing discount programs for members: directors and officers liability insurance through Monitor Liability Managers Inc. and the Bain Agency; unemployment savings program through First Nonprofit Group; retirement plans through Mutual of America; audio and web conferencing through ReadyTalk; Giftworks™ fundraising software through Mission Research; website and marketing solutions through Firespring; financial services through Bremer Bank; dental and vision insurance and long-term care plans through Noridian Insurance Services; and background checks through Coeus Global.

Membership and Finances

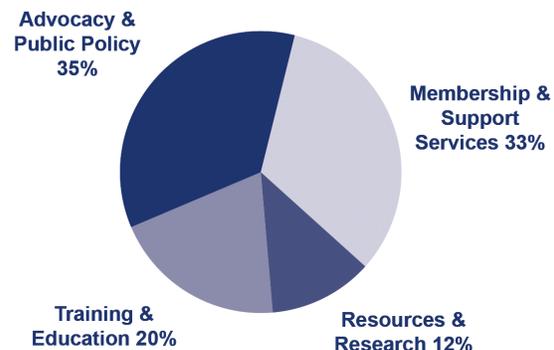
In 2015, NDANO:

- Engaged 174 North Dakota nonprofits as member organizations and 23 businesses, government agencies and individuals as associate members.
- Maintained a positive cash reserve and ended the fiscal year with revenue of \$103,193 and expenses of \$101,957.
- Secured funds for programs and projects through membership dues, earned income, and grants.
- Received major operational support from the Otto Bremer Foundation and additional project support from the Bush Foundation, Consensus Council, and North Dakota Community Foundation.

Revenue



Expenses



Board of Directors

- **Dan Madler**, President, Beyond Shelter Inc., Fargo
- **Tim Eissinger**, Vice President, Anne Carlsen Center, Jamestown
- **Pat Brown**, CPA, Treasurer, Brady Martz and Associates, Bismarck
- **Susan Koch**, Secretary, Prairie Learning Center, Raleigh
- **Terri Aldrich**, Minot Area Council of the Arts, Minot
- **Edie Dahlen**, Community Violence Intervention Center, Grand Forks
- **Kara Geiger**, CFRE, North Dakota Community Foundation, Bismarck
- **Dawn Greuel**, SPHR, SHRM-SCP, Lutheran Social Services of North Dakota, Fargo
- **Deb Nelson**, DLN Consulting, Dickinson
- **Jolene Obrigewitch**, Home on the Range, Sentinel Butte
- **Nancy Olson**, ServeYES!, Fargo
- **Murray Sagsveen**, JD, Bismarck
- **Cynthia Shabb**, Global Friends Coalition, Grand Forks
- **James Yockim**, James Yockim Resources, Williston

MISSION AND VISION

As the premier association, leader and voice of North Dakota's nonprofits, the North Dakota Association of Nonprofit Organizations (NDANO) will strengthen communities and enhance quality of life through engaging and ensuring a strong charitable sector.

ACCOMPLISHMENTS

PROFESSIONAL DEVELOPMENT, TRAINING AND EDUCATION

In 2010, NDANO:

- Hosted the annual conference in Bismarck, which focused on "New Directions for a Changing Landscape," and presented its annual Walt Odegaard Leadership Award to Debra Johnson and Joseph Satrom and its Innovation Award to Family HealthCare Center.
- Partnered with Impact Foundation to coordinate and market a series of five Impact Institute capacity building seminars in Bismarck and Fargo.
- Marketed more than 80 training opportunities offered by partners (primarily with free or discounted registration fees for members), such as Association of Fundraising Professionals North Dakota Northern Plains Chapter quarterly workshops and audioconferences, Impact Institute seminars, and webinars from the National Council of Nonprofits and its state association network, ReadyTalk, Idealware, NonprofitVOTE, Mission Research and Firespring.

COMMUNICATION, INFORMATION AND RESEARCH

In 2010, NDANO:

- Released a report entitled *Vibrant. Diverse. Essential. The North Dakota Nonprofit Sector* to policymakers, media and fellow nonprofits to highlight the significant role of the nonprofit sector in the lives of North Dakota citizens and communities.
- Presented sessions on nonprofit board service and the impact of the state nonprofit sector at the Great Plains Young Professionals Summit in Bismarck.
- Published the monthly *Nonprofit Network* newsletter with informative articles and regular features, such as Online Resources, Training Opportunities, Meet a Member and Partner Profile.
- Provided information via e-alerts on timely nonprofit issues, such as IRS filing deadlines.
- Provided technical assistance and referrals to members and potential members.

PUBLIC POLICY AND ADVOCACY

In 2010, NDANO:

- Led the effort to draft bill language and secure sponsors for two pieces of state legislation for the 2011 session: expansion of the charitable giving state tax credit for endowment gifts by financial institutions and individuals, and an interim study on charitable nonprofit sales tax exemptions.
- Completed the first-ever North Dakota nonprofit advocacy toolkit and distributed one free copy to each member.
- Offered advocacy/lobbying trainings in Minot and Bismarck.
- Connected North Dakota nonprofits to national policy issues through membership on the public policy forum of the National Council of Nonprofits (National Council) and distribution of its monthly *Federal Policy News*.
- Advocated for the Nonprofit Sector and Community Solutions Act at the federal level and participated in the National Council's efforts to raise awareness of government-nonprofit contracting challenges.
- Represented North Dakota nonprofits at the National Council's Lobby Day in Washington, D.C.

COST-SAVING PROGRAMS

In 2010, NDANO:

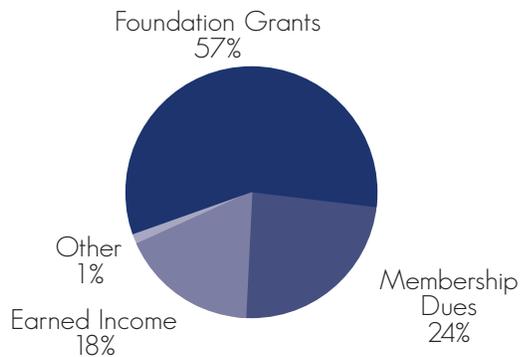
- Added new cost-saving benefits for members: retirement plans through Mutual of America and background checks through Coeus Global.
- Continued existing discount programs for members: directors and officers liability insurance through Monitor Liability Managers Inc. and the Bain Agency, unemployment savings program through First Nonprofit, audio and web conferencing through ReadyTalk, GiftWorks™ fundraising software through Mission Research, financial services through Bremer Bank, dental and vision insurance and long-term care plans through Noridian Insurance Services Inc., computer hardware through Midwestern Higher Education Compact and training through Idealware.

MEMBERSHIP AND FINANCES

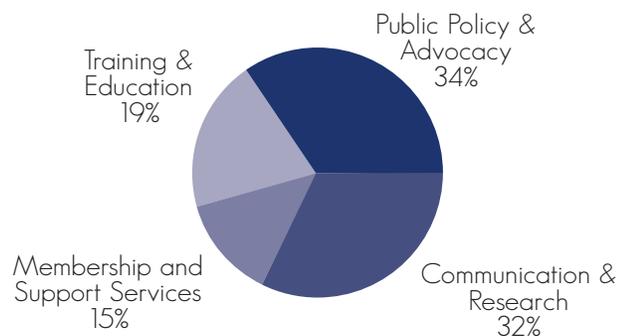
In 2010, NDANO:

- Secured 145 nonprofit members and increased associate memberships to 20 members.
- Maintained a positive cash reserve and ended the fiscal year with revenue of \$121,789 and expenses of \$117,108.
- Secured funds for programs and projects through membership dues, earned income and grants.
- Received support from the Bush Foundation, Impact Foundation, North Dakota Community Foundation, Business Research Group, Mutual of America, USDA Rural Development, Widmer Roel PC, Mission Research, Bain Agency, BNC National Bank, Bremer Bank, DFC Consultants Ltd., Eide Bailly LLP and First Nonprofit Companies.

REVENUE



EXPENSES



BOARD OF DIRECTORS

Mitch Monson, President, Northwest Venture Communities Inc., Minot

Gayla Sherman, MSW, Vice President, Charles Hall Youth Services, Bismarck

Pat Berger, Secretary, United Way of Grand Forks/East Grand Forks

Cordell Dick, CPA, CFRE, Treasurer, Theodore Roosevelt Medora Foundation, Bismarck

Dawn Berg, Max

David "Doc" Brien, St. Ann's Development Office, Belcourt

Edie Dahlen, Community Violence Intervention Center, Grand Forks

Justin Forde, Forde Consulting LLC, West Fargo

Jill Gregoire, United Way of Dickinson

Dan Madler, Beyond Shelter Inc., Fargo

Martha Keeler Olsen, Fargo

Gerald Skogley, Prairie Learning Center Foundation, Bismarck

Karel Sovak, Bismarck

Shelly Weppler, St. Joseph's Community Health Foundation, Minot

James Yockim, Bethel Lutheran Foundation, Williston

Dana Schaar, Executive Director (ex officio, non-voting)

NDANO
PO Box 1091
Bismarck, ND 58502
Phone: 701-258-9101

Toll Free: 888-396-3266
Fax: 701-223-4645
Email: ndano@btinet.net
Website: www.ndano.org

Proud Member of the
National Council of Nonprofits
National Voice • State Focus • Local Impact