

2013 Annual Report

MISSION

As the premier association, leader and voice of North Dakota's nonprofits, NDANO will strengthen communities and enhance quality of life through engaging and ensuring a strong charitable sector.

ACCOMPLISHMENTS

Advocacy and Public Policy

In 2013, NDANO:

- Led the successful effort to defeat a bill that would have allowed cities to special assess charitable
 property for emergency services and supported a bill that would have expanded the state sales tax
 exemption to all charitable nonprofits.
- Released a report entitled The North Dakota Nonprofit Sector: In Brief to policymakers, media and fellow nonprofits to highlight the significant role of the nonprofit sector in the lives of North Dakota citizens and communities.
- Hosted its second Nonprofit Day at the Capitol.
- Provided weekly legislative updates on hundreds of bills that had the potential to impact North Dakota nonprofits.
- Hosted a convening of North Dakota nonprofits for the Northwest Area Foundation.
- Connected North Dakota nonprofits to national policy issues through membership on the public policy forum of the National Council of Nonprofits and distribution of its bi-monthly Nonprofit Advocacy Matters.

Education and Training

In 2013, NDANO:

- Hosted the annual Nonprofit Leadership Conference in Fargo and presented its Walt Odegaard Leadership Award to William Pearce, its Partnership Building Award to Marathon Oil Company, and its new Emerging Leader Award to Luke Klefstad.
- Presented a winter webinar on special events and volunteer liability with the Association of Fundraising Professionals (AFP) Northern Plains Chapter.
- Partnered with Carter McNamara of Authenticity Consulting to present fall board development workshops in six communities.
- Marketed more than 100 training opportunities offered by partners (primarily with free or discounted registration fees for members), including AFP Northern Plains Chapter, National Council of Nonprofits, Nonprofit VOTE, Firespring, and Idealware.

Resources and Research

In 2013, NDANO:

- Created a checklist of nonprofit filing deadlines for North Dakota charitable nonprofits.
- Published the monthly *Nonprofit Network* newsletter with informative articles and regular features, such as Meet a Member and Partner Profile.
- Provided information via e-alerts on timely nonprofit issues.
- Provided technical assistance and referrals to members and potential members.

Cost-Saving Programs

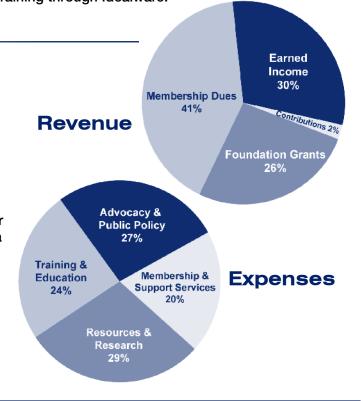
In 2013, NDANO:

- Added GrantStation and NTEN-Nonprofit Technology Network as new partners.
- Continued existing discount programs for members: directors and officers liability insurance through Monitor Liability Managers Inc. and the Bain Agency; unemployment savings program through First Nonprofit Companies; retirement plans through Mutual of America; audio and web conferencing through ReadyTalk; GiftWorks™ fundraising software through Mission Research; website and marketing solutions through Firespring; financial services through Bremer Bank; dental and vision insurance and long-term care plans through Noridian Insurance Services; background checks through Coeus Global; credit card processing through Bluewater Nonprofit Solutions; and training through Idealware.

Membership & Finances

In 2013, NDANO:

- Increased membership to 189 nonprofit members and 21 associate members.
- Maintained a positive cash reserve and ended the fiscal year with revenue of \$101,351 and expenses of \$106,426.
- Secured funds for programs and projects through membership dues, earned income, and grants.
- Received major operational support from the Otto Bremer Foundation and additional support from the North Dakota Community Foundation, Northwest Area Foundation, MDU Resources Foundation, Mutual of America, Brady Martz and Associates PC, Widmer Roel PC, Summit Group Software, Bremer Bank, Eide Bailly LLP, First Nonprofit Companies, Bain Agency, Marathon Oil, Rough Rider Industries, DLN Consulting, Great Plains Center for Community Research and Service, Beyond Shelter Inc., AFP Northern Plains Chapter, and Impact Foundation.



BOARD OF DIRECTORS

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Susan Koch, Prairie Learning Center, Raleigh

Karel Sovak, Bismarck

Dana Schaar Jahner, Executive Director (ex officio, non-voting)

NDANO expresses its thanks to those board members who completed their service in 2013:

Gayla Sherman, Charles Hall Youth Services, Bismarck

Jill Gregoire, Dickinson

Corey Mock, Grand Forks

Mitch Monson, Minot

NDANO • PO Box 1091, Bismarck, ND 58502 • Email: office@ndano.org Phone: 701-258-9101 • Toll Free: 888-396-3266 • Website: www.ndano.org

